



Karvonen's Partial Script

Statement #1 (Who You Are)

Thank you for calling Karvonen's! Since 1926 we have served families in west-central Minnesota and surrounding communities. We want to thank you for putting your trust in Karvonen's! With 4 levels and 25,000 square feet of showroom featuring the finest in home furnishings, appliances, electronics, mattresses and home decor we have exactly what you need to complete your home design!! We are conveniently located in the heart of downtown Perham at 151 West Main Street with showroom hours Monday – Friday from 9:00am - 5:30pm, Saturday 9:00am - 5:00pm. Please visit our website at www.karvonens.com for more information. We appreciate your call and your business, we will be back in a moment to assist **YOU** personally.

Statement #2 (0% Financing/Lease It Program)

When we return to the line ask about 0% FINANCING on Furniture, Appliances, Electronics Bedding and more through Karvonen's Credit Card. Our 0% financing offers flexible payment plans, low monthly payments, and the freedom to furnish the home of your dreams. Apply today on our website, on the phone, or in store.

Statement #3 (Sales Suggestions)

Thank you for calling Karvonen's! Whether you're looking for a better night's sleep, a new laundry set, a complete room or that just-right finishing touch, stop in and we'd be happy to give you a personal tour—and you pay no money down and no interest on your purchases for 12 months—and we can even set up your purchase with white-glove delivery.

Our staff is willing to take that extra step in offering suggestions of how you can replace that old television, enjoy a brand new sofa, or get a new refrigerator to make life a little easier.

Were you aware that we stock almost everything we display! Often times we can offer next day delivery and installation, so you could be sitting on your new sofa watching your new flat screen TV soon!

Statement #4 (Audio Tour)

While you are holding we would like to take you on an audio tour of our 25,000 square foot showroom. Our four floors feature the newest styles, colors, and trends in furniture and décor for all of your home design and decorating needs. Step into the kitchen center and you'll find quality and functional appliances that really transform preparing and serving dinner into a pleasure. With the newest colors & finishes, experts to demonstrate important features, and service to back it all up, you will love your appliances from Karvonen's. When its time to take a load off, relax in a comfortable recliner in front of your new HDTV with all the features you desire. At the end of the day, we've got you covered with over 35 mattress choices. Soft, firm, or somewhere in-between - no problem. With our enormous selectionwe HAVE what you are looking for in stock ! Our commitment at Karvonen's is that We Beat **Any Price, Any Day** AND **We Service What We Sell!**

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